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ORDER NO. 1905

UNITED STATES OF AMERICA POSTAL REGULATORY COMMISSION WASHINGTON, DC 20268-0001

Before Commissioners: Ruth Y. Goldway, Chairman;

Robert G. Taub, Vice Chairman; and

Mark Acton

Competitive Product Prices
Inbound Competitive Multi-Service Agreements with
Foreign Postal Operators
Australian Postal Corporation – United States
Postal Service Bilateral Agreement (MC2010-34)
Negotiated Service Agreement

Docket No. CP2014-12

NOTICE AND ORDER CONCERNING
ADDITIONAL INBOUND COMPETITIVE MULTI-SERVICE
AGREEMENT WITH FOREIGN POSTAL OPERATORS 1
NEGOTIATED SERVICE AGREEMENT
(WITH AUSTRALIAN POSTAL CORPORATION)

(Issued December 13, 2013)

I. INTRODUCTION

On December 11, 2013, the Postal Service filed Notice, pursuant to 39 CFR 3015.5, that it has entered into a successor negotiated service agreement (Agreement) with Australia's foreign postal operator, Australia Postal Corporation (Australia Post).

¹ Notice of United States Postal Service of Filing Functionally Equivalent Inbound Competitive Multi-Service Agreement with a Foreign Postal Operator (Australian Postal Corporation), December 11, 2013 (Notice).

The Postal Service seeks to have the inbound portion of the Agreement, which concerns delivery of inbound Air CP² and Express Mail Services (EMS) in the United States, included within the Inbound Competitive Multi-Service Agreements with Foreign Postal Operators 1 (MC2010-34) product on the competitive product list. Notice at 3.

II. CONTENTS OF FILING

The Postal Service's filing consists of the Notice, financial workpapers, and four attachments.³ Attachment 1 is a copy of the Agreement. Attachment 2 is the certified statement required by 39 CFR 3015.5(c)(2). Attachment 3 is a copy of Governors' Decision No. 10-3. Attachment 4 is an application for non-public treatment of material.

The Agreement's intended effective date is January 1, 2014. Notice at 3. The Agreement is set to expire two years after the effective date, subject to termination pursuant to contractual terms. *Id.* at 3-4.

The Postal Service states that the Agreement is the successor to the 2012 Australia Post Agreement approved in Order No. 956. It also identifies the 2012 Australia Post Agreement as the baseline agreement for purposes of determining functional equivalence. Notice at 2. It asserts that the Agreement fits within applicable Mail Classification Schedule language included in Governors' Decision No. 10-3. See id. at 3, Attachment 3. The Postal Service identifies differences between the Agreement and the 2012 Australia Post Agreement, such as revisions to existing articles, but asserts that these differences do not detract from a finding of functional equivalency. 5

² "CP" is an abbreviation used to identify or reference international parcel post (from the French phrase *colis postaux*, "postal package").

³ The financial workpapers and Attachments 1 and 3 were filed in redacted and unredacted versions.

⁴ Notice at 2; Docket No. CP2012-1, Order Concerning an Additional Inbound Competitive Multi-Service Agreements With Foreign Postal Operators 1 Negotiated Service Agreement, November 9, 2011 (Order No. 956).

⁵ See, e.g., in Article 1, the addition of two new purposes for the Agreement, and in Article 22, the time frame in which the parties will meet to discuss renewal prior to expiration. Notice, Attachment 1 at 1-2, 22.

Id. at 5-6. In addition, it states that both agreements incorporate the same cost attributes and methodology, thereby making the relevant cost and market characteristics similar, if not the same. *Id.* at 6.

III. COMMISSION ACTION

Notice of establishment of docket. The Commission establishes Docket No.

CP2014-12 for consideration of matters raised by the Notice. The Commission appoints

John P. Klingenberg to serve as Public Representative in this docket.

Interested persons may submit comments on whether the Postal Service's filing in the above-captioned docket is consistent with the policies of 39 U.S.C. 3632, 3633, and 3642 and the requirements of 39 CFR parts 3015 and 3020. Comments are due no later than December 20, 2013. The public portions of this filing can be accessed via the Commission's website (http://www.prc.gov). Information on obtaining access to sealed material appears in 39 CFR part 3007.

IV. ORDERING PARAGRAPHS

It is ordered:

- 1. The Commission establishes Docket No. CP2014-12 for consideration of matters raised by the Postal Service's Notice.
- Pursuant to 39 U.S.C. 505, John P. Klingenberg is appointed to serve as an
 officer of the Commission (Public Representative) to represent the interests of
 the general public in this proceeding.
- 3. Comments are due no later than December 20, 2013.

4. The Secretary shall arrange for publication of this Order in the Federal Register.

By the Commission.

Ruth Ann Abrams Acting Secretary